E.C.

## DIGITAL CONFIDENTIAL Document

## INTEROFFICE MEMORANDUM

Doc. No: 011031

Date: 16-Nov-1989 01:12pm EST

From: Ken Olsen OLSEN.KEN

Dept: Administration

Tel No: 223-2301

TO: See Below of other

Subject: CORPORATE LEADERS FORUM

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*

DIGITAL CONFIDENTIAL

DO NOT DISTRIBUTE OR COPY

I think we can make our Corporate Leaders Forums more efficient and with more content if we set about to fill in with Digital information and not outside professors to give general futuristic predictions on vague things.

We might change the name to Senior Executive Seminars. I think people would much rather become educated on a small number of critical concepts, so that they can carry on conversations with their people, rather than vague generalities about the future. We could find the best lecturers within Digital who are experts on the subject and have them carefully present the right technical subject, but narrow the goals of the lecture to get across the critical, major concepts.

One lecture could be on standards. The theme should be UNIX is not a standard, but UNIX should follow standards.

Another one should be on databases. We can explain two, three, or four different databases and how they operate so that people can walk away with a feeling that they understand initials when they hear them.

Another lecture could be on OLTP and the general concepts would be very important to any senior executive.

The concepts of a networked organization with its implications on teamwork, data sharing, software sharing, and work sharing would be well to have organized in a simple outline that could be presented in an hour.

Desktop devices could also make a good one-hour seminar. What's the difference between a terminal, a picture terminal, a

PC, and a workstation? How does one pick between them? What does it mean to network them together in a building or in a whole organization?

KHO:mg
KO:3533
(DICTATED 11/15/89 BUT NOT READ)

## Distribution:

TO:	Remote Addressee	( DAVID COOPER @TUO )
TO:	Remote Addressee	( PIER-CARLO FALOTTI @GEO )
TO:	PETER ZOTTO(PETER ZOTTO@CORE)	( ZOTTO.PETER )
TO:	PETER SMITH	( SMITH.PETER )
TO:	Jack Smith	( SMITH.JACK )
TO:	Jim Osterhoff	( OSTERHOFF.JIM )
TO:	Win Hindle	( HINDLE.WIN )
TO:	John Sims	( SIMS.JOHN )
TO:	Martin Hoffmann @CORE	( HOFFMANN.MARTIN )
TO:	Abbott Weiss	( WEISS.ABBOTT )

DIGITAL CONFIDENTIAL Document